Vendor Selection Guidelines

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Selecting a new vendor for onsite or offshore work can often be a difficult and arduous task. How to choose from the myriad of offerings, determining who is best in class, how to gauge what the sales reps are telling you are all common questions. Selecting a vendor and ramping them up for your project while maintaining a budget and schedule can seem impossible.This presentation describes the steps necessary in order to select the best vendor for your needs. It outlines a five phase process that can be used for any size project and will help significantly with predictable results.

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